

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000001920**  
**Swish Kenco Ltd**  
**PO Box 304**  
**Barre VT 05641**  
**USA**

<b>Contract ID</b> 0000000000000000000010441		<b>Page</b> 1 of 4
<b>Contract Dates</b> 09/11/2006 to 09/30/2009		<b>Origin</b> CPS
<b>Description:</b> CPS-FLOOR MATS (PURCHASE)		<b>Contract Maximum</b> \$999,999.00
<b>Buyer Name</b> Sellears, Stuart	<b>Buyer Phone</b> 828-2217	<b>Contract Status</b> Approved

**Phone #: 802-479-1002**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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1	9605	OUTSIDE MAT AGRESSIVELY SCRAPES SOIL AND MOISTURE FROM SHOES BEFORE ENTERING BUILDING. COARSE FIBER TOP; RUBBER BACKING WITH FLAT BORDER. VARIOUS SIZES AND COLORS. ANDERSON BRUSH HOG/395.			0.00	0.00
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3' X 5' \$70.30  
4' X 4' \$95.65  
5' X 4' \$119.58  
6' X 4' \$112.46  
7' X 4' \$167.38  
8' X 4' \$149.95  
9' X 4' \$215.24  
10' X 4' \$187.44  
11' X 4' \$263.05  
12' X 4' \$286.95  
13' X 4' \$310.85

SIZES MAY NOT BE EXACT. OTHER SIZES AVAILABLE INCLUDING 3' WIDTHS.. CALL CONTRACTOR FOR MEASURING ASSISTANCE.

COLORS AVAILABLE: CHARCOAL, NAVY, BROWN, BURGUNDY.

2	9606	ENTRANCE MAT: TRAPS SOIL AND MOISTURE. RUBBER REINFORCED "WAFFLE" SCRAPING/WIPING TOP. RUBBER "WATER DAM" BORDER HOLDS WATER BELOW SURFACE. FLAT OR GRIPPER BACK. VARIOUS SIZES AND COLORS. ANDERSON WATERHOG CLASSIC #200			0.00	0.00
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SIZE(INCHES)- PRICE  
35 X 45 \$35.82  
48 X 45 \$59.9  
60 X 45 \$74.88  
69 X 45 \$71.65  
84 X 45 \$104.83  
96 X 45 \$110.23  
108 X 45 \$134.78  
116 X 45 \$119.42  
132 X 45 \$164.74  
142 X 45 \$165.34  
156 X 45 \$194.69  
168 X 45 \$209.66  
180 X 45 \$224.64  
189 X 45 \$220.45  
204 X 45 \$254.59  
216 X 45 \$269.57  
228 X 45 \$284.54  
236 X 45 \$275.55  
252 X 45 \$314.50

SIZES MAY NOT BE EXACT. OTHER SIZES MAY BE AVAILABLE. CALL CONTRACTOR FOR MEASURING ASSISTANCE.

CUSTOM SIZES AVAILABLE IN LENGTHS UP TO 60' (WHOLE FOOT INCREMENTS ONLY). CALL CONTRACTOR FOR MEASURING ASSISTANCE, ETC.

3' WIDTH @ \$11.21 PER LINEAR FOOT.  
4' WIDTH @ \$14.97 PER LINEAR FOOT.  
6' WIDTH @ \$22.45 PER LINEAR FOOT.

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COLORS AVAILABLE: MEDIUM OR DARK BROWN, LIGHT GREEN, CHARCOAL, RED/BLACK, MEDIUM BLUE, MEDIUM GRAY, BLUESTONE, EVERGREEN, BORDEAUX, NAVY, AQUAMARINE, GOLD, RED.

3	9607	INTERIOR MAT: HIGH QUALITY TUFTED NYLON YARN ON RUBBER BACKING. TRAPS MOISTURE AND SOIL. ANTISTATIC. CHOOSE FLAT, GRIPPER OR SUCTION BACKING. VARIOUS SIZES AND COLORS. ANDERSON TRI-GRIP #105.			0.00	0.00
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#### SIZE (INCHES) - PRICE

35 X 47 \$27.75  
48 X 45 \$47.60  
60 X 45 \$59.52  
69 X 45 \$55.55  
84 X 45 \$83.32  
95 X 45 \$74.08  
108 X 45 \$107.10  
118 X 45 \$92.60

SIZES MAY NOT BE EXACT. ADDITIONAL SIZES AVAILABLE. CALL CONTRACTOR FOR MEASURING ASSISTANCE.

CUSTOM PRICING: AVAILABLE IN LENGTHS UP TO 40' (WHOLE FOOT INCREMENTS). CALL CONTRACTOR FOR ASSISTANCE WITH MEASURING, ETC.

3' WIDTH @ \$8.90 PER LINEAR FOOT.  
4' WIDTH @ \$11.90 PER LINEAR FOOT.  
5' WIDTH @ \$14.86 PER LINEAR FOOT.  
6' WIDTH @ \$17.85 PER LINEAR FOOT.

COLORS AVAILABLE: BROWNTONE, CABOT GRAY, DARK GRANITE, CHOCOLATE, CHARCOAL, NAVY, PLATINUM, SOLID BLUE, EMERALD GREEN, FIR GREEN, RED, RED/BLACK, BURGUNDY, MIDNIGHT BLUE, AUTUMN BROWN, BERRY, STEEL BLUE, GLEN GREEN, STARDUST GRAY, SUEDE.

#### CONTRACT TERMS AND ADDITIONAL INFORMATION

This contract is for high performance floor mats for use at building entrances as temporary/semi-permanent floor coverings. Use of effective matting will improve safety, reduce cleaning costs by lessening maintenance, prolong carpet and floor life, and will assist in our goals for environmental health and safety for building occupants, custodial workers and visitors. Effective mats placed at building entrances can reduce exposure to contaminants, which have an effect on indoor air quality and health, and impacts floor finishes, building systems, cleaning requirements, and the environment. Minimizing contaminants will reduce the amount of cleaning chemicals required, which reduces volatile organic compounds (VOCs) and airborne contaminants, and improving indoor air quality (IAQ).

CONTRACTOR IS AVAILABLE TO CONSULT REGARDING SELECTION OF MAT(S) TO MEET NEEDS, MEASURING, CLEARANCE FOR DOORSWING, PLACEMENT, MAINTENANCE QUESTIONS, ETC.

STANDARD MATS ARE AVAILABLE FOR DELIVERY WITHIN ONE WEEK ARO.

RESPONSE TO RFP OPENED AUGUST 30, 2006 IS MADE A PART OF THIS CONTRACT.

CONTRACT TERM: THIS CONTRACT IS WRITTEN FOR AN INITIAL TWO-YEAR TERM WITH OPTION TO RENEW FOR TWO ONE-YEAR TERMS.

ATTACHMENT: PURCHASING AND CONTRACT ADMINISTRATION TERMS AND CONDITIONS DATED 06/02/2006 ARE ATTACHED AND INCORPORATED AS PART OF THIS CONTRACT.

QUANTITY: QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE AND MAY BE INCREASED OR DECREASED TO MEET ACTUAL

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REQUIREMENTS.						

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT OR ANY PORTION THEREOF PROVIDING, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR CONSISTENT WITH THE TERMS OF THE CONTRACT.

DELIVERY: SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICE. DELIVERIES, WHICH DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT, SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR IN DUPLICATE ON THE VENDOR S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES.

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

THIS CONTRACT IS ALSO ISSUED ON BEHALF OF THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VT AND THE VERMONT TECHNICAL COLLEGE. THIS ALSO APPLIES TO THE UNIVERSITY OF VERMONT. POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN THIS CONTRACT AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS & GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

Customer Satisfaction Survey: To help us understand how we can better serve you, we are interested in receiving your comments regarding the quality of service you received in you most recent interaction with the Department of Buildings & General Services (BGS). Please complete the on-line Customer Comment Form at [http://www.bgs.state.vt.us/forms/bgs\\_surveys/index.php?type=customer&action=customer](http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer)

AMENDMENT #1 (SEPTEMBER 2008) CONTRACT EXTENDED FOR A ONE YEAR TERM TO SEPTEMBER 30, 2009 WITH NO PRICE INCREASE ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

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[illegible]

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the CONTRACTOR

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Name : \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_